



## Executive Summary

Customer Name:

**Lloyd's Register**

Industry:

**Assurance and Technical Services**

Location:

**London  
United Kingdom**

Number of People Served:

**7,000+ employees**

### Challenges:

- Obtain software usage information to drive application portfolio
- Improve license compliance and harvesting
- Identify hardware and software assets that can be reconfigured, recycled or retired.

### Solution: Asset Vision

- Asset Vision Suite™
- Asset Vision Server™

### Results:

- Customized, real-time reports providing information for hardware and software asset tracking, refresh and upgrade, harvesting, auditing and compliance.
- Enhanced decision-making to assist with end-to-end asset life cycle management.
- Improved time and cost efficiencies.

A global organization with operations in 80 different countries, Lloyd's Register needed to manage its IT landscape to effectively measure software usage, tracking assets and controlling licensing costs. **They relied on Scalable.**

*"I would highly recommend working with Scalable."*

– Marcelle Clark, IS Asset Manager, Lloyd's Register

## Challenge

Lloyd's Register is an international provider of assurance, assessment and technical services focusing on safety and performance in the most complex of environments, from industrial plants and manufacturing facilities to oil rigs and ships. Founded in 1760 as a maritime classification company, Lloyd's Register now has more than 7,000 employees across the globe. The organization needed an IT management solution for its highly distributed, heterogeneous environment.

"We have a large number of applications installed due to the different business streams within the company," explained Clark. "We needed usage information for software to drive our application portfolio, improve management of our compliance position and better track hardware assets."

## Solution

The company selected Asset Vision® for its ability to collect and process data from every corner of the IT estate. "The software solution was chosen as it is cloud-based and provides usage information," said Clark. Previously, to get an accurate view of Lloyd's Register's hardware assets, data had to be extracted from different sources (SCCM, Anti-Virus system). Software usage information was limited, and no system existed to hold software license details. Asset Vision provides hardware and software discovery, inventory and tracking. It incorporates usage metering to deliver comprehensive analysis of software, along with software asset management capabilities that give an accurate and detailed view of license compliance without outside vendor involvement. The timeframe from discussion to implementation was three to six months.

## Results

Visibility has greatly improved regarding inventory and software usage, allowing for enhanced IT management and efficiencies. With Asset Vision, Lloyd's Register is able to obtain detailed, accurate information to support about 8,500 PCs in 150 different offices worldwide. "Many of our staff work remotely without accessing the internal network, and in these cases, the Asset Vision agent is the only mechanism for determining when PCs were last used and software usage on the PC," said Clark.

"Installation and usage reports are now run daily in Asset Vision to assist with decisions on software purchases, license renewals and software upgrades," reported Clark. "Registry reports are run at least monthly to review hardware and update the CMDB."

*"We know exactly what is deployed within the estate, including hardware assets such as desktops, laptops and server infrastructure, along with what software is actually deployed"*

Additionally, the company is upgrading its PC estate to Windows 10, and is able to determine which users are entitled to which versions of software.

### Service Dependencies

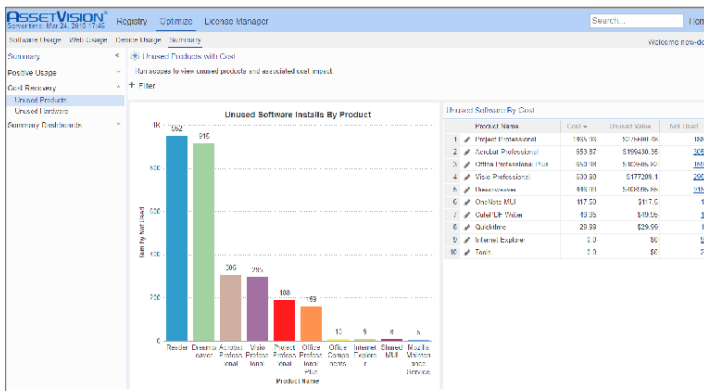
A further Scalable Asset Vision module which identifies dependencies between devices providing services has also been deployed, to focus on servers. The module tracks and reports on the inter-dependencies between servers within an organizations estate, in this case allowing Lloyds to better understand the technical and application related dependencies between their servers.

### Why Scalable Software?

“The reports are very useful, and the system is flexible and configurable,” said Clark. “Scalable has been both proactive in working with us to ensure we are benefitting from the use of Asset Vision and responsive to ideas for improving the system.”

Asset Vision is helping Scalable’s customers to reimagine IT Asset Management in the era of cloud computing. It does this by helping IT administrators to:

- Track hardware and software assets from arrival through deployment to decommissioning, and gives a 360-degree view along with their network locations and procurement records;
- Have continuous agentless network discovery, and software inventory with support for most common platforms;
- Gather valuable usage data to identify unused and underutilized IT assets;



Unused software by installs can be easily tracked to help with cost recovery and re-distribution.

### About Scalable

Founded in 2008 Scalable Software Limited is a leading supplier of innovative IT Asset Management software. Scalable’s IT Asset Management solutions aim to assist IT Asset Managers and Software Asset Managers reduce compliance risk, minimize waste and cut costs.



For more information: [www.scalable.com](http://www.scalable.com) or [info@scalable.com](mailto:info@scalable.com)

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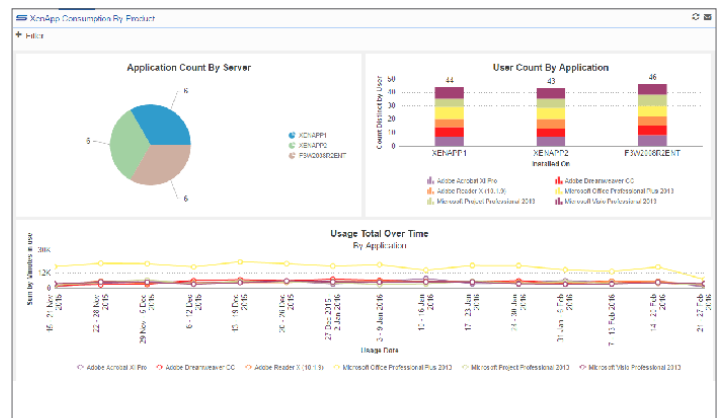
- Utilize a Cloud-based, SaaS model that is always enriched and always running the latest version;
- Generate easily customizable reporting and analytics;
- Gain automatic hardware warranty detail; and
- Identify potential security vulnerabilities.

Asset Vision Suite is designed to be the single source of truth for IT Assets - the definitive IT Asset Registry. Flexible import mechanisms enable disparate sources of information to be easily added. You can integrate from sources of information such as SCCM, then validate and reconcile with Asset Vision’s integrated discovery capabilities. It is then possible to correlate the discovered information with procurement data such as purchase orders, warranties, advance ship notices and invoices from various sources.

Asset Vision exists for the sole purpose of analyzing the use of applications by people. Asset Vision enables IT professionals to:

- Monitor software usage across the estate;
- Capture actionable intelligence about an organization’s software use without compromising user privacy; and
- Determine whether an application or its features are being used or simply viewed, enabling an organization to reduce ongoing license fees.

*Asset Vision acts as the single source of truth for all types of IT Hardware and Software Assets.*



Usage of software can be captured and reported on whether it is running on a physical device or deployed on a virtual server.