



# IT Cost Optimization

## Achieve significant savings with intelligent usage metering

In nearly all organizations there is an opportunity for rationalizing software and hardware assets, physical and virtual, to drive savings. There will undoubtedly be opportunities to eliminate unused, underutilised or duplicated software and IT assets.



## Asset intelligence analytics and insights

The complexity of the IT Estate hides redundant software and hardware and the emergence of Cloud and SaaS services has led to escalating costs and increased risk. It's impossible for IT teams to manage costs and optimize budgets for innovation projects when they do not have a clear understanding of what IT assets they have, where, and who's using them. The issue is compounded and risks increase as users self-source solutions to quickly address their requirements.

Industry research shows that organizations routinely waste money by paying for redundant, unused or duplicated Cloud resources and vast amounts of unused workstation software (Analyst estimates put potential Cloud cost overspending and over licensing costs at approximately 30- 35%). Coupled with a lack of clarity around inventory, license liability, usage and even asset location, accurate management of ongoing costs has become impossible. Cloud Sprawl and the associated escalating costs are one of the top concerns for organizations looking to optimize their Cloud computing investments.

The complexity and lack of understanding also impacts an organizations ability to transition to new IT infrastructure and



application models. With no clear understanding of their existing IT estate and intelligent usage data that shows the real business demand for applications and IT services, then they stand no chance of rightsizing their Cloud application migration requirement. The result can be a slow migration and over provisioned cloud services that impact TCO and RoI.

Understanding what license rights the organization has purchased, how many instances of software are deployed on what type of devices is only part of the picture. To optimise costs and achieve the greatest savings possible, organizations need to secure accurate, granular asset and usage intelligence.

## Scalable Software's Asset Vision can help

Asset Vision enables IT teams to quickly survey the entire IT estate and discover how to make smart decisions about rationalizing software assets and delivering software savings. Asset Vision, an intelligent agentless discovery tool, finds and catalogs hardware and software assets across the IT estate, irrespective of platform or location.

Uniquely, Asset Vision enables the capture of granular, deep dive usage data needed to support your modernization, migration and transformation initiatives, enabling faster delivery and significant cost savings through elimination or reassignment of unused or underutilized software licences and removing unnecessary duplication and overlap.

Asset Vision discovery, normalization and granular usage is unique in ability to provide a single point of truth of your organization's IT inventory and usage fingerprint across your entire IT estate – cloud, on-premise, and hybrid environments.

The solution delivers the insights and usage Intelligence to tell IT teams the 5 critical datapoints that underpin cost optimization and digital transformation initiatives:



Who is using it



At which precise workstation



When it was last used



For how many hours a day it is being used



How intensively it is being used, in terms of keystrokes entered

Scalable simplify IT complexity through our cloud-based 'Asset Intelligence' platform:

Asset Vision

To discover how Asset Vision can help your organization make smart decisions about rationalizing software assets and delivering significant software savings.

Request a demo today

# Functional Overview

## Device Discovery

Asset Vision uses a range of device discovery methods to provide comprehensive coverage of all supported device types and classes regardless of network topology or asset ownership. A full picture of all Wintel and non-Wintel hardware is discovered for both physical and virtual assets.

## Service Discovery

Asset Vision detects the presence of common services device-by-device. Oracle instances, SQL and Terminal Service instances along with VMware features are just some examples of the services that Asset Vision can detect.

## Discovery Reconciliation

A discovery layer integrated into Asset Vision's tracking capabilities enables direct, automated reconciliation of discovered asset information with contractual and other manually maintained information. Asset Vision can import discovery data from external sources such as Microsoft's SCCM for further reconciliation of device information. The net effect is a very high degree of confidence that reported IT asset status matches reality with a 360 degree view of an asset portfolio.

## Usage Metering

Minute by minute comprehensive information for usage of SaaS and desktop software (granular being down to key stroke) is collected and displayed in easy to understand dashboards. This accurate identification of unused and underutilized assets is a solid basis for reduction of IT spending by eliminating unnecessary maintenance costs, reallocating existing assets and cutting of support demand.

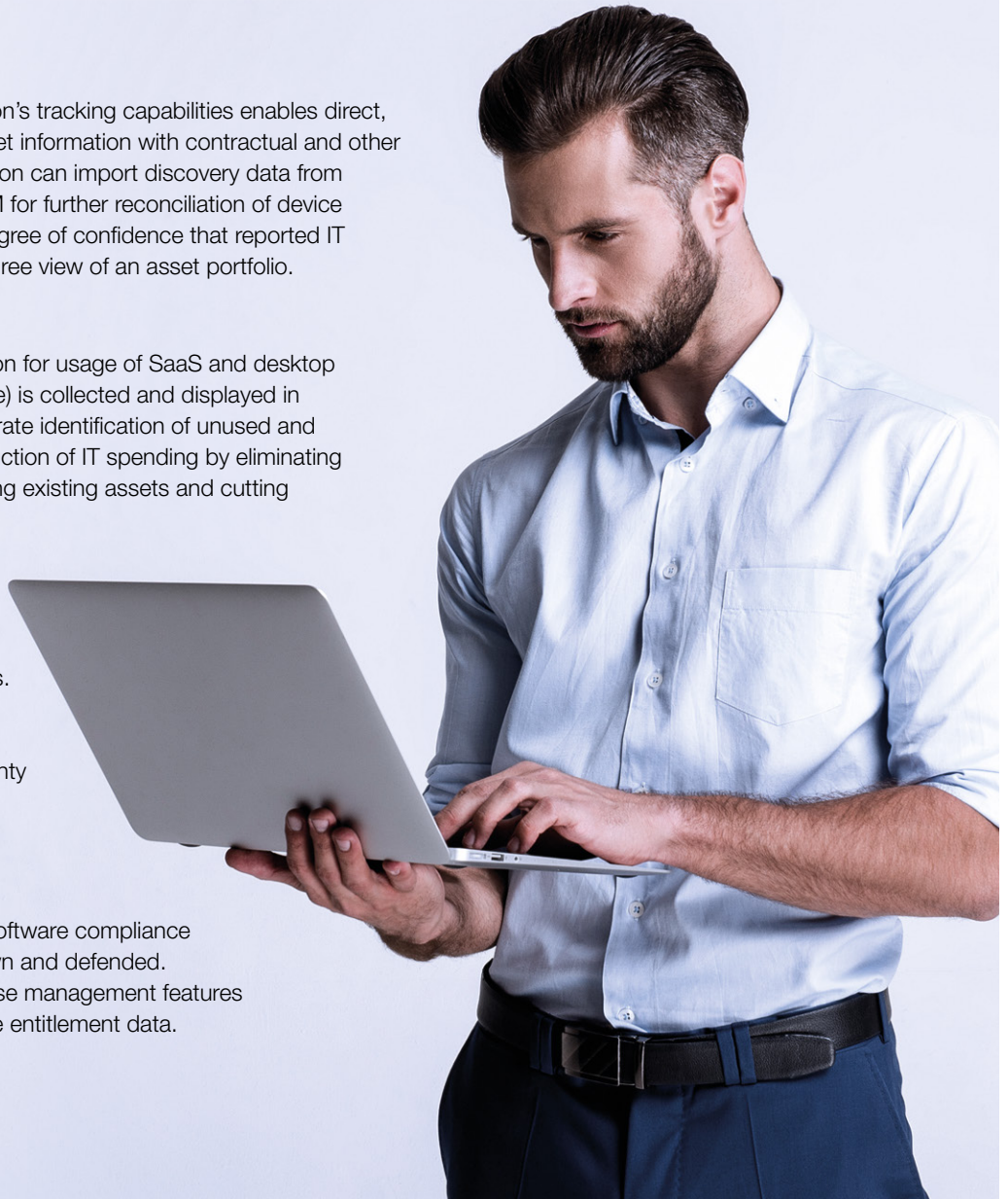
## Embedded Normalization

All discovered details make use of Asset Vision's cloud-based, crowdsourced catalogue to ensure normalization of names. In addition, information in the catalogue is used to enrich the discovered assets with vendor-sourced information, such as warranty status, patch vulnerability, location, and license metrics.

## Software License Management

Accurate inventory is only one part of the software compliance equation; license entitlement must be known and defended. Asset Vision has powerful and flexible license management features that enable the consistent import of license entitlement data.

# Asset Vision



### About Scalable...

**Our mission is to provide customers with the key data and insights needed to make their organizations more digitally agile, by enhancing performance, and creating effective digital experiences for their customers and employees.**

Scalable Software, an innovator in SaaS-based IT operations analytics and employee usage data since 2008, is uniquely placed to combine the power of both technology and employee experience metrics to deliver real-time visibility, insights, and recommendations to enable better, faster decisions that enhance digital agility.

**For more information: [www.scalable.com](http://www.scalable.com) or [info@scalable.com](mailto:info@scalable.com)**